

Qualification Program

Consultant

- Register for \$49
- Immediately earn when you sponsor clients (35%) and preferred clients (%15).

District Manager - One, two or three month qualification options

ONE MONTH	TWO MONTHS	THREE MONTHS
<ul style="list-style-type: none">• Minimum \$1,000 Personal Retail Volume in Month 1 <p>---OR---</p> <ul style="list-style-type: none">• Minimum \$2,500 Team Retail Volume in Month 1 <p>---OR---</p> <ul style="list-style-type: none">• \$6,000 Team Retail Volume in Month 1	<ul style="list-style-type: none">• Minimum \$1,000 Personal Retail Volume in Month 1 <u>or</u> Month 2 <p>---OR---</p> <ul style="list-style-type: none">• Minimum \$2,500 Team Retail Volume in Month 1 <u>or</u> 2 <p>---AND---</p> <ul style="list-style-type: none">• \$6,000 Team Retail Volume <u>over</u> a 2 month period• Minimum \$2,500 Team Retail Volume in Month 2	<ul style="list-style-type: none">• Minimum \$1,000 Personal Retail Volume in Month 1, 2 <u>or</u> 3 <p>---OR---</p> <ul style="list-style-type: none">• Minimum \$2,500 Team Retail Volume in Month 1, 2 <u>or</u> 3 <p>---AND---</p> <ul style="list-style-type: none">• \$7,500 Team Retail Volume <u>over</u> a 3 month period• Minimum \$2,500 Team Retail Volume in Month 3

Executive District Managers - A District Manager who promotes a new District from Central District.

Area Manager - Two or three month qualification options.

TWO MONTHS	THREE MONTHS
<ul style="list-style-type: none">• Minimum \$24,000 Team Retail Volume <u>over</u> a 2 Month period• Minimum of \$10,000 Team Retail Volume in Month 1 <u>and</u> Month 2• Minimum \$2,500 Team Retail Volume in <u>Central District</u> in Month 1 <u>and</u> Month 2	<ul style="list-style-type: none">• Minimum \$30,000 Team Retail Volume <u>over</u> a 3 Month period• Minimum of \$10,000 Team Retail Volume in Month 1 <u>and</u> Month 3• Minimum \$2,500 Team Retail Volume in <u>Central District</u> in Month 1, Month 2 <u>and</u> Month 3

Executive Area Manager - An Area Manager who promotes an Area from from Central Area.

Regional Vice President - Two or three month qualification options.

TWO MONTHS	THREE MONTHS
<ul style="list-style-type: none"> Minimum \$96,000 Team Retail Volume <u>over</u> a 2 Month period Minimum of \$40,000 Team Retail Volume in Month 1 <u>and</u> Month 2 	<ul style="list-style-type: none"> Minimum \$120,000 Team Retail Volume <u>over</u> a 3 Month period Minimum of \$40,000 Team Retail Volume in Month 1 <u>and</u> Month 3

or

Executive Regional Vice President - A Regional Vice President who promotes a Region from Central Region.

National Vice President - Two or three month qualification options.

TWO MONTHS	THREE MONTHS
<ul style="list-style-type: none"> Minimum \$384,000 Team Retail Volume <u>over</u> a 2 Month period Minimum of \$160,000 Team Retail Volume in Month 1 <u>and</u> Month 2 	<ul style="list-style-type: none"> Minimum \$480,000 Team Retail Volume <u>over</u> a 3 Month period Minimum of \$160,000 Team Retail Volume in Month 1 <u>and</u> Month 3

or

Executive National Vice President - A National Vice President who promotes a Nation from Central Nation.

Very Important

1 Qualifications to move into management are based upon the **RETAIL** amount. Your paychecks are based on the **OVERRIDE** amount.

For example:

Your **Retail** Team Volume is \$6,000 for the month. You would then become a District Manager.

Your pay would be based on the 65% of \$6,000 (the **override** amount).

Even though Arbonne is giving a 35% discount up front, they generously allow us to qualify on the RETAIL amount. This allows us to go into management much quicker. **How exciting!**

2 You MUST have a minimum of \$150 **RETAIL** Volume underneath YOUR number for qualification purposes AND in order to receive a paycheck. If you are **NOT** interested in building a business or earning a check, there are no monthly minimums to receive your 35% discount.

3 Central District is you and anyone on your Team who has not promoted.

4 When a Team promotes out of your Central, they become your 1st Generation District. When your 1st Generation promotes a District, the newly promoted Team will become your 2nd Generation District, etc.

5 You can only be paid as deep as you are wide. **For example**, two 1st Generation Districts would yield you 2nd Generation District pay.

Success Plan Pay Chart

	CONSULTANT	DISTRICT	AREA	REGION	NATION
Central Volume	4%	8%	6%	3%	1%
1 st Generation Vol.		8%	6%	3%	1%
2 nd Generation Vol.		2%	1%	2%	1%
3 rd Generation Vol.		1%	1%	2%	1%
4 th Generation Vol.					1%
5 th Generation Vol.					1%
6 th Generation Vol.					1%